

Agenda Ready for Business Stakeholder Event

Date: 26th March 2015

**Venue: Hilton Grosvenor Hotel, Grosvenor Street, Haymarket,
Edinburgh, EH12 5EF**

1:00	Buffet Lunch - Networking and Registration	
1:40	Welcome and Overview of the Event	Gerry Higgins
1:50	Procurement Reform – what’s coming next	Pauline Graham
	How procurement reform is driving change and how the Procurement Reform Scotland Act continues this process	
	Scotland Excel	Hugh Carr
	Approaches to Community Benefit in national frameworks and Scotland Excel’s role in this process	
	Q&A on Community Benefit and Procurement Reform	Pauline Graham
	The PSP Model in Action and the Role of the Third sector in service redesign. Speakers from the public sector and third sector will describe their experience from:	
	<ul style="list-style-type: none"> • Royal Edinburgh Hospital • Low Moss Prisoner Support Pathway 	Dick Fitzpatrick Martin Cawley
	Scottish Government policy and ambition for the third sector and public sector / third sector engagement	Alex Neil MSP
	Q&A on PSP	Pauline Graham
3:40	Tea and Coffee - networking	
4:10	Close	

Speakers Biographies

Dick Fitzpatrick - Project Manager REH redevelopment, NHS Lothian

Dick Fitzpatrick is currently Project Manager for the redevelopment of the Royal Edinburgh Hospital campus which includes re-provision of 3 existing Lothian hospitals. He has a mental health and general nursing background and has many years of clinical service management and general management experience. He has been worked as a project manager for the past 8 years on a variety of local, regional and national service design, commissioning and re-design clinical projects prior to taking up his current role five years ago.

Linda Irvine - Strategic Programme Manager, NHS Lothian

Strategic Programme Manager for Mental Health and Wellbeing since December 2004 with responsibility for developing and implementing NHS Lothian's Strategy for Mental Health and Wellbeing, Linda also leads a number of regional and national developments focusing on specialist provision for different vulnerable care groups and innovative initiatives to address inequalities. In 2007, with Professor Kirsty Forsyth, Linda established an academic/practice partnership called the 'Transformation Station' to underpin service redesign with robust evidence which has driven significant change programs to improve outcomes for people with mental health problems.

Hugh Carr - Head of Strategic Procurement, Scotland Excel

Hugh's role involves all aspects of contract development including working with members and suppliers to maximise the potential of existing contracts. In addition, Hugh works closely with stakeholders to ensure that their strategic priorities are incorporated into future development plans, and that the needs of our sector are represented within cross-sectoral procurement opportunities.

Hugh has extensive experience of supply chain and outsourcing management. He spent 12 years at the electronics company Compaq, and has held senior roles at Accenture, Network Rail and Babcock International. Prior to joining Scotland Excel, Hugh was responsible for supply chain and commercial management at Scottish Water Solutions.

Martin Cawley - Chief Executive, Turning Point Scotland

Martin is Chief Executive of one of Scotland's largest and most respected social care charities providing flexible and responsive community based services to people with a range of needs. Martin has worked in both the statutory and voluntary sectors for over 30 years. He initially trained as a nurse and also has an MA in Community Care and an MBA. Martin has extensive experience of developing and managing a broad range of community based services to a variety of service user groups. Martin is also the Convener of the Coalition of Community Social Care Providers in Scotland, (CCPS). He is involved with a number of national umbrella organisations and initiatives aimed at improving practice and approach and influencing policy.

Gerry Higgins, Chief Executive, CEIS

Gerry is responsible for CEIS participation in Ready for Business Procurement LLP and within the wider consortium. Gerry has overall responsibility for contract compliance and participates on the project management group contributing to strategic planning and delivery for this programme. Gerry was instrumental in the formation of the original Ready for Business programme having identified a gap in the support available to public authorities, contractors and social enterprises wishing to engage in procurement activities.

Gerry has an unrivalled understanding of social enterprise community benefit clauses and their application having written the original clauses and method statement and supported their implementation in some of the largest contracts in Scotland, (Glasgow Commonwealth Games Village, South Glasgow Hospitals, NISA / Velodrome and Energy Assistance Package).

Pauline Graham, Chief Executive, Social Firms Scotland

Pauline has extensive experience of representing the third sector and influencing the Scottish Government at policy level on procurement reform. Pauline has worked within the Procurement Reform Programme and has represented social enterprise on the Government's Public Procurement Advisory Group, Supplier Engagement Working Group and the Single Point of Enquiry (SPoE) Champions. Within the Ready for Business consortium, Pauline leads on the strategic development of the PSP model.

Prior to joining SFS, Pauline managed the Social Economy Scotland Development Partnership funded under the EU EQUAL Programme that attracted significant funding (£5M) to support innovative social economy developments in Scotland. Pauline's 11 years of experience of leading on a range of projects within the third sector and connecting with other sectors has given her a breadth of knowledge and insight. She understands the procurement policy and practice environment and the issues and challenges facing the third and public sectors.

PSP Background

Ready for Business is further testing PSPs as a model for redesigning and delivering services in Scotland. Particularly within justice and health, they have the potential to significantly assist a 'decisive shift towards prevention'. The 5 strategic PSPs that Ready for Business supports have taken the PSP model to another level and we have ensured that the co-production approach has been designed with prevention at its core. A commitment to service reform, delivering better outcomes and efficiencies and the notion of prevention are shared across all partners in our PSPs. In delivering on these outcomes the PSPs can evidence high levels of cooperation and trust between agencies; a rich blend of specialist skills and capabilities; common standards and importantly shared ownership and investment across public and third sector bodies.

Royal Edinburgh Hospital PSPs:

Wayfinder, Greenspace Artspace and Hibs Foundation – Health Transformation through the Third Sector

In collaboration with NHS Lothian, Edinburgh Council, Queen Margaret University and the Third Sector, the Royal Edinburgh Hospital campus redevelopment programme presents a major opportunity to redesign services using the Public Social Partnership (PSP) Model. PSPs are strategic, voluntary and equal partnerships between public and third sector organisations which seek to design and deliver new public services based on a collaborative approach between sectors. Re-development of the hospital, which provides care to those with mental health problems, aims to replace outmoded inpatient facilities with fit for purpose accommodation allowing delivery of care within a modern and safe environment that contributes to the improved health and wellbeing of patients. This provides a major opportunity to build social value and introduce a wide ranging and ambitious number of community benefit outputs. Key outcomes include - designing high quality, effective and efficient services; strengthening existing relationships and building robust relationships with Third Sector organisations and, essentially, with service users; building knowledge of a co-production approach to service design which could be utilised and enhanced in later stages of the redevelopment. Through the Scottish Government's Developing Markets for Third Sector Providers programme, Ready for Business is providing support and guidance for three workstreams to pilot use of the PSP approach by NHS Lothian -

Wayfinder

A Knowledge Transfer Partnership (KTP) project focused on the redesign of rehabilitation for people with multiple and complex mental health needs, by enhancing and developing community-based models of care which replace facility-based care where appropriate. It is one of several change projects in progress under 'Transformation Station', a unique health and academic collaboration between NHS Lothian and Queen Margaret University. This work will be disseminated internationally. A graded-support model has been developed by the PSP which will help guide the provision of care for individuals – the right care, at the right time and in the right setting. Focus has now turned to the development and implementation of a pilot for support in the community – known as grade 4 – at the Firrhill Centre in Edinburgh.

Greenspace Artspace

A project focused on developing a range of innovative uses for the green space around the new Royal Edinburgh Hospital, so that it becomes a truly therapeutic space which promotes health and well-being, in line with the Lothians' mental health and well-being strategy, A Sense of Belonging. Work has been ongoing to collate and assess possible opportunities for alternative uses of the green space, with a focus on growing and eating, green exercise, and the arts.

Hibs Foundation

Most recently, NHS have come together with Hibernian FC and the Hibs Community Foundation to create a PSP focused around community involvement and use of the football club's Easter Road stadium and Ormiston training ground. 2 events have been held to date at Easter Road Stadium (including a visit to the training ground) which brought together members of the public, people who use services, staff from statutory, private and third sector organisations which have a particular focus on the arts, the environment, physical activities, social capital; mental health, substance misuse, criminal justice and working with vulnerable communities. Work is now ongoing to define the early focus of the PSP, with a PSP management group in place and a draft Memorandum of Understanding under development. The priority for the management team is to identify quick wins which can help drive the PSP forward and create early momentum.

Low Moss PSP

The opening of the new HMP Low Moss in 2012 provided a significant opportunity for the public and third sector to work together to ensure services accessed by prisoners could be as effective as possible in reducing reoffending. The Public Social Partnership model was identified as the most effective approach to this engagement and was adopted for the re-design of a through-care pathway for convicted short-term prisoners and those on remand with the aim of preventing reoffending.

The Low Moss PSP project has been designed to offer holistic, seamless, and person-centred support from sentencing through to pre-release, on the point of release and further ongoing community support, all co-ordinated by a known and constant Pathway Practitioner. The PSP is a partnership of 15 partners involving third sector providers, public sector commissioners and funders.

The PSP has been running for two years and has continued to develop and strengthen over this time. Significant examples of the beneficial impact of the PSP are continuing to emerge through case studies, and an interim evaluation of the progress made has been recently undertaken. The evaluation has found that overall views of the PSP model and its early implementation and impact are very positive, with a shared view and early evidence to suggest that the PSP is “making a difference” to service users and to throughcare service provision in Low Moss. The evaluation to date has identified benefits (and potential benefits) of the PSP to service users, their families, partner agencies and the wider community. In all of the categories of individual outcomes, there is evidence to suggest that more service users consider their circumstances to have improved than to have worsened. The individual outcomes with the highest proportion of service users suggesting improvement (in each case half, or almost half of service users) are: criminal activity (i.e. a reduction in this); social functioning; living situation; psychological well-being; and engagement. Although a lower proportion than the other outcomes, over a third of service users have also reported improvement in health and substance misuse